

Who is Handicare?

- Handicare is a Swedish company owned by Nordic Capital Fund VII, a leading private equity fund in Scandinavia.
- It is one of the global leaders in the accessibility and patient handling markets, by revenue, worldwide.
- Handicare's product range includes a comprehensive range of stairlifts, transfer, lifting and repositioning aids and vehicles adaptations.
- The dominant brand in patient handling is **SystemRoMedic**.
- More information is available on their website www.handicare.com

What is the nature of Medix21's partnership with Handicare?

Medix21 will be the **exclusive importer and distributor** for all patient handling products which will include;

- All mobile lifts
- All transfer, positioning and support products
- All Overhead tracking systems

Are Handicare products sold in New Zealand now?

- Handicare products have been sold historically in New Zealand by Active Healthcare, now Medix21 is the exclusive importer.
- The better known brand is **SystemRoMedic**, this is the patient handling sector of Handicare.
- Handicare (SystemRoMedic) products are in existing contracts with Enable and accessible, we will need to work through issues with the contract funder and Active Healthcare.

How do the Handicare hoists compare?

- Handicare has a range of passive and active mobile hoists with a depth of Safe Weight Limits (SWL) and functionality, including;
 - SystemRoMedic MiniLift range SWL 125-200kg's
 - SystemRoMedic Carina range SWL 160kg's
 - SystemRoMedic Vega SWL 230kg's
 - SystemRoMedic Eva range SWL 180-270kg's
 - SystemRoMedic Eva Drive range (state of the art drive and manoeuvring system)

What other gains do we get with Handicare?

- Handicare transfer aids are a great entry point into the patient handling field as a lot of professionals have either used or have seen the range.
- With the range of transfer, positioning, support and lifting products, you are supported in every field of patient handling.
- Within the support range, you also have the **Re Turn** which is a high volume selling unit and so easy to use.
- Medix21 has many more products to offer.

Where can I learn more about the products?

- Products are listed with images on the website www.medix21.co.nz and linked to Handicare's website www.handicare.com
- Handicare has an extensive list of products and images on their website www.handicare.com

- User manuals, catalogues, technical references and training videos are also on the Handicare website www.handicare.com

Would you like more info?

- We are available to handle your enquiries
 - Handicare product information – David Rogan 027 284 5010