



Aaron Morgan - New Zealand Sales Manager Medix21 LTD

Aaron has come into the Medix21 and rehabilitation arena with 11+ years of hospital and surgical device experience.

Beginning his medical sales career with Tyco healthcare in 2007 managing surgical implants and stapling devices.

Aaron continued his career with Covidien (formerly Tyco healthcare) and moved into a business development role where he spent three years working on marketing of the surgical portfolio across New Zealand. During this time Aaron engaged with Pharmac, Health Alliance and HBL and worked on several successful tenders to help grow the business significantly.

An opportunity became available for Aaron to move into a Regional sales managers role, where he was responsible for nine staff based out of Wellington and Christchurch.

Accountable for the hiring, training and retention of the sales team, Aaron created a high performing culture where the business grew and developed into areas outside of the standard call point for the sales team.

In his spare time Aaron enjoys spending quality time with his family exploring all that New Zealand has to offer. Whether that be, heading to the mountain for skiing in winter, riding his Jet Ski or Mountain biking - Wellington is a fantastic place to call home.

Aaron is excited to take on a NEW challenge within a complimentary industry and assist with the growth and development of Medix21 in the assistive technologies market space.